Pu-Chin CHEN

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December 10th, 2016

Mr.

Dear Angela,

My name is Pu-Chin CHEN; I am currently a first-year graduate student at University of California, Los Angeles. I found the recruitment information on Prof. Hsuan-Tien's facebook. I further understand requirements of Machine Learning Scientist and what this function is doing. With my previous experiences and intention, I believe I can make contributions to Appier.

I was majoring in computer science when I was an undergraduate. This led me accumulate with strong programming abilities and project experience, especially applying machine learning principles to solve problems; As a graduate student in data science major, it's important to have knowledge about database systems. I took related course and concentrated fully on SQL and database design theories, which was a crucial step for further solving big data problems.

Since my study in Jianguo High School, I showed a great talent of math (top 4% of whole school) and physics (top 10%). During my undergraduate study, I found mathematical analysis quite interesting. Therefore, I mastered in linear algebra and even took advanced statistics. Recently, I started to learn convex optimization using online resources. Combining my background and motivation, I am confident that I can be a fast learner at Appier.

Since I am going to the United States next year, I wonder if there is any opportunity of half-year internship. I would be grateful if you can arrange an interview so that I can explain my qualification further. My contact number is 0921448810. Looking forward to hearing from you.

Sincerely,

Pu-Chin CHEN

Sincerely,

Pu-Chin CHEN

Dear WorldQuant,

My name is Pu-Chin CHEN, graduated from NTU-CSIE. I am now studying in UCLA Data Science MS program with distance education this year in Taipei.

I especially desire of applying big data techniques into finance. During my undergraduate study, I took both big data and macroeconomics courses which inspired me quite a lot.

Since my study in Jianguo High School, I showed a great talent of math(top 4% in whole school) and physics(top 10%). Recently, I even took a short course about mathematic foundations of financial engineering given by Dr. Chi-fu Huang in NTU. I found some opportunities of big data that can be highly used in derivative market.

WorldQuant completely matches my interests and professional in programming and mathematic ability. I am convinced that I will make significant contributions to your research team and establish a mutually beneficial relationship with WorldQuant.

Best regards,

Pu-Chin CHEN

Dear Mr. Memili,

My name is Daniel Lee; I am currently a first-year graduate student at University of Tokyo. I found this internship information on KOPRA, also through a talk with Mr. Chang, I further understand this position’s requirement and what this function is doing. With my previous experiences and intention, I believe I am a suitable candidate for this position.

I was majoring in economics when I was an undergraduate. This led me get the first two internships in financial industry. The analytical skill as well as the financial knowledge were needed to complete the internships. The last one working at a German AG gave me an opportunity to direct understand how a company introducing a new strategy and predicting market future trends. Those experiences make me have the insight for business environment and also possess the ability to analyze current situation.

As a graduate student at department of technology management for innovation, it’s important to have knowledge about programming. Since undergraduate, I’ve got to know more about Excel. In order to analyzing and compiling the data such as companies’ revenue, it’s important to be familiar with those programming skills. In addition, I’ve been learning the concept of tableau and SQL through Coursera. Combining my background and motivation, I am confident that I can be a fast learner at Mercedes-Benz Finance, Japan.

I would be grateful if you can arrange an interview so that I can explain my qualification further. My contact number is 070-3993-0388. Looking forward to hearing from you.

Sincerely,

Dear Mi-Yen,

My name is Pu-Chin CHEN; I am currently a first-year graduate student at University of California, Los Angeles. I found your recruitment information on Academic Sinica’s website. After I carefully read your outstanding papers on KDD, I further understand this position’s requirement and what this function is doing. With my previous experiences and intention, I believe I can make contributions in your lab.

I was majoring in computer science when I was an undergraduate. This led me accumulate with strong programming abilities and project experience, especially applying machine learning principles to solve problems; As a graduate student in data science major, it's important to have knowledge about database systems. I took related course and concentrated fully on SQL and database design theories, which was a crucial step for further solving big data problems.

Since my study in Jianguo High School, I showed a great talent of math (top 4% of whole school) and physics (top 10%). During my undergraduate study, I found mathematical analysis quite interesting. Therefore, I mastered in linear algebra and even took advanced statistics. Recently, I started to learn convex optimization using online resources. Combining my background and motivation, I am confident that I can be a fast learner under your instruction.

Since I am going to the United States next year, I wonder if there is any opportunity of half-year research assistant opportunity. I would be grateful if you can arrange an interview so that I can explain my qualification further. My contact number is 0921448810. Looking forward to hearing from you.

Sincerely,

Pu-Chin CHEN

作者：Bear Guts  
链接：https://www.zhihu.com/question/25422621/answer/33369798  
来源：知乎  
著作权归作者所有，转载请联系作者获得授权。

下面这封离开模板千里，但是我直接打电话问他的情况了，其中的一个关键是：他看了我研究组的网站，知道我的组做什么，卖点是什么。  
  
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Dear Dr XXXX,  
  
I am a student at XXXXX with a major in XXXX. I am a master honor student and will be graduating this December.   
  
I am planning to attend graduate school in XXXXX, with a focus on XXXXX. I have been exploring XXXX graduate programs when I am working on XXXX project, and I am particularly interested in your research interest, XXXX.  
  
I hope you don’t mind my getting in touch, but I’d like to inquire whether you are currently accepting PhD students. If you are, would you willing to talk to me a bit more by email. **I have explored your website in detail**, and it seems like an excellent fit for me because of its emphasis on XXXX.  
  
I know you’re very busy so I appreciate any time you can reply me. Thanks very much,  
  
Sincerely,

再来看个印度学生的套磁信，信件写的很感人，但是可能印度IIT的统一模板就是这个，因为差不多到了每年某个时候，我就可以收到一大堆这种架构的信。其实内容还是很勾人的呢。  
  
Dear Professor XXXXX,  
  
**I read your paper 'XXXXXXXXXXXXX' and the experience was quite overwhelming as well as enriching.**  
  
（你看，我知道你的亮点文章，其实谁知道看没看呢。）  
  
I am a pre-final year undergraduate student at Indian Institute of Technology (IIT) XXXX, India pursuing my B.S-M.S Dual degree in XXXX. While browsing through your profile, I came to know about your Research work.  
  
I have had quite a few research experiences in past which include research internships with **Princeton University (U.S.A)**, **IBM research (India)** and **University of Greifswald** (Germany).  
  
（牛校走过一番啊，营造出哄抢气氛：你不要我，有的是人要我呢。）  
  
I wish to pursue a research project under your guidance/or otherwise would be glad even if I could assist you in any currently ongoing project during XXX . I am interested and enthusiastic to carry out productive research so as to enhance and exploit my skills and to contribute positively to the research going on in these fields. **I think that my efforts and new ideas could be quite helpful to what the project/research topic demands.**  
  
（我对你干的事情会有帮助的呢：说不定有new idea哦）  
  
**I tried to contact you a few months back also but there was some issues with my email server leading to some difficulties in receiving emails.**  
  
（前几个月我EMAIIL过你的，但是你没理我，算啦，我就给你个台阶，说也许我大学邮件服务器不给力：给老板造成内疚感，你不理我！其实呢，老板也记不清是不是收到过了，一般都删除的，对吧？）  
  
Should you require any more information, I would be glad to provide. My Curriculum Vitae is attached along with for your kind perusal.  
  
Thanking you for your kind consideration and looking forward to receiving your favorable response on the subject.  
  
Best Regards,  
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平心而论，这封套磁信属于典范级别的了。不过由于IIT的学生差不多每人都这个套路，许多老板都看厌倦了，所以你还是需要小心使用。按照思路，自己改编个具有中国特色的吧。